

Feeding
Orange County
for 25 years.



2007 Annual Report

A LETTER FROM THE CHAIRMAN

Sometimes just saying "thank you" isn't enough – especially to a generous supporter like you.

With your help, and that of many others, the Second Harvest Food Bank of Orange County met capital campaign goals set to fulfill a dream of obtaining a new site to better serve our neighbors in need throughout the community. It's a dream come true and something we had hoped to accomplish for a long time. Aristotle had the right answer when he said "Hope is a waking dream."

And that hope, along with dignity and respect is what the Food Bank provides to the 200,000 food insecure people currently being served each month by our 400 non-profit member charities in Orange County.

As you take a walk down memory lane through the pages of this annual report, there are many facts, figures and items of interest to digest. I'd like to call your attention to three major points accomplished during our 2007 fiscal year:

THEN

In 1983, bread was 64¢ a pound.

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There were two million people in Orange County, and average household income was \$43,000, one of the highest in the country. Of course, housing

was expensive too – with the median price of a single family home at \$145,000.

Despite that affluence, 186,000 people were going hungry, while two million pounds of food were being thrown away each month. So a small band of pioneers decided to address this crisis, founding a food bank that would collect donated food and distribute it to charities with food pantries. They hoped, someday, to elimi-

nate hunger in one of the wealthiest counties in the richest country on earth.

NOW

25 years later, bread is \$1.81 a pound. There are three million people in

Orange County, with a median household income of \$73,410. The median price of a home is around \$480,000, and yet nearly half a million people could be going hungry any night.

Second Harvest Food Bank of Orange County is reaching almost half of them, through 400 agencies, a network of shelters, senior centers, youth programs and charities. Unfortunately, though, in today's financial climate, our donations are shrinking and the need is rising. With increasing unemployment, reductions in

pensions and health care coverage, and record foreclosures, even some of our former donors now need our help.



- The Food Bank distributed 11 million pounds of food and staple items – 10% of which was fresh produce
- We received the service of 7,000 volunteers giving
 92,000 hours
- Not including in-kind services, the Food Bank acquired and stewarded \$2.4 in community support

The Food Bank is proud to be one of 200-plus organizations throughout the country that comprise "Feeding America" – the nation's leading food bank network Our entire staff is dedicated to improving distribution and continuing to improve the five major programs you'll find listed in this report. As always, our mission is to eliminate hunger in Orange County. Thanks to you once again for your help in leading us in the right direction.

incerely,

Mark Wetterau

Chairman of the Board

In 1985, eggs were 79¢ a dozen.

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With population growth forcing housing prices higher, and inflation lifting the costs of medicine, utilities and food, seniors on fixed incomes were some of the hardest hit.

We reached
out, using
a combination of
donations,
volunteers
and government funding

to create the Brown Bag program, dispensing groceries from senior and community centers to help seniors make it all the way through the month on their limited incomes. For many, the Brown Bag program was all that stood between them and hunger.

23 years later, eggs are about

\$2 a dozen. Inflation takes a bigger toll every year on seniors with fixed incomes. Co-payments for medicine and doctor visits, rising rents, utilities and gas prices leave more than 81,000 seniors with impossible choices – rent or medicine or food.

With help from hundreds of volunteers, we provide a healthy balance of nutritional food twice a month to nearly 3,000 seniors at 28 senior centers, housing complexes and places of worship in 17 cities. Volunteers also deliver bags to homebound seniors, and many of the

people who receive the food donate their time to help distribute it.



THEN

In 1992, ground beef was \$1.88

a pound. Italian was the cuisine of choice, though a few trend-setters were exploring Asian dishes, a handful of Spanish items, and warm chocolate cake with a soft center. Health conscious diners were buying bigger and bigger salads. And restaurants in Orange County were still throwing away thousands and thousands of pounds of food

every year.

After working with other food banks to pass a Good Samaritan law to reduce liability for restaurants, we began our Food Rescue program. For the first time, restaurants could reduce waste and send professionally prepared food directly from their kitchens to senior centers and shelters.

NOW

16 years later, ground beef is about \$3 a pound. The average American dines out six times a week, ordering a wide variety of food from all over the world. Nearly everyone is trying to eat healthy, and take-out and drive-thru options are increasing.

Today, three specially equipped trucks collect prepared food from restaurants, caterers, hotels, trade shows and amusement parks, plus fresh produce from farmers markets, and deliver it safely to soup kitchens, homeless shelters, homes for abused women and children, senior centers, rehabilitation centers

and emergency assistance centers – more than 650,000 pounds a year.



In 1998, lettuce was 48¢ a pound.

 Local growers were being replaced by housing developments throughout the county, and most children had never seen food outside of a supermarket. A few local growers had opened

their fields to volunteers to glean – picking crops after the commercial harvests.

This organization, led by Diane and A.G.

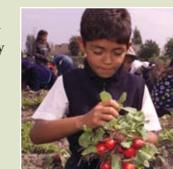
Kawamura (now California's Secretary of Agriculture), officially became a part of Second Harvest, and recruited volunteers to glean fresh strawberries, lettuce and other vegetables. For the first time, Orange County Harvest could offer an ongoing supply of fresh produce to people who simply couldn't afford it.

10 years later, lettuce is about

90¢ a pound. The last of the orange groves that gave the area its name are gone. Now, in addition to gleaning commercial fields, we have our own Incredible Edible Park, where volunteers grow fresh produce, and children have a chance to plant, water, weed, harvest (and sneak a taste of) produce fresh from the earth.

In addition, our Farm to Family program moves nearly a million pounds of fresh produce from commercial farms to distribute to families all over the county. For many people

on limited budgets, these fruits and vegetables are their only source of the vital nutrients they need to stay healthy.



In 1999, tomatoes were \$1.28

 a pound. As we began to add fruits and vegetables to our food supplies, many of our charities didn't have a way to keep them fresh long enough to get them to people. Without transportation and cold storage, many food pantries had to refuse food

So we began our Mobile
Pantry, with a donated
ex-beer truck that
allowed us to fill it
with fresh produce and
staples, then drive it to
sites where people could
choose their food directly.
Families could get exactly the
food they needed, and volunteers
did not have to fill bags with a standard
offering for diverse families. The truck was
booked every day.

their families needed.

9 years later, tomatoes are about \$1.80 a pound. We've helped many of our agencies add refrigeration, but the need for fresh produce continues to grow, as budgets get squeezed tighter by rent, utilities, transportation and medical bills.

Now 140,000 people depend on our Mobile Pantry for the produce and staples they need. Each delivery carries 5,000 pounds of food directly to the people served by our member charities, and often lines form long before our scheduled stops. Without Mobile Pantry, more than a million pounds of produce would go

to waste. And more important, tens of thousands of families would go without the food they need.



In 2000, oranges were 58¢ a pound.

Name of Street

But even at that price, too many children never got a slice. In some cities, the majority of children who received reduced price or free lunches at school were not sure to get

> breakfast or dinner that day. Over the summer, without those meals, many growing children actually

> > lost weight. And many others have higher risks for anemia and obesity.

To fight malnutrition,

we began our Kids Cafe program, in communities where at least half the population is low income. These after-school programs teach nutrition while they provide healthy snacks all year – which is particularly important during the summer.

8 years later, oranges are about \$1.40 a pound. Close to 200,000 children in Orange County are at risk of going hungry some time each month. And far too many children are not getting the healthy foods they need to grow.

Our Kids Cafes have expanded to 30 sites in the communities that need them most. Every day, more than 1,600 children learn about healthy food choices and have at least one extra serving of fruits and vegetables. In some locations, they take home backpacks on weekends, so their brothers and sisters get those extra servings too.

These children stay healthier and perform better in school all year.

HOW YOU CAN HELP

This year, more than ever, we need your help. Even as we reach more people, the economy pushes more people into poverty. People who once were donors are now standing in line to receive help.

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And even though our volunteers and in-kind donations make it possible for 94¢ of every dollar to go directly to services, the need increases faster than we can meet it.

Donate your time or professional services.

Spend a family day in the fields. Join a foodsorting line. Share a day of team building with your work group. Get your school or church to donate a day of service. Bring your special talents or contacts to help us find new resources or distribute more efficiently.

Hold a food drive. Last year we collected more than a million pounds of food from 697 partners. Whether you're in a small office or a large one, a professional group or a residential community, it's easy and rewarding to sponsor a food drive.

Attend an event. See our web site for the latest information on our events: our golf tournament, the world's best tasting at our Food, Wine and Microbrew Fest, high fashion at the Harvester's annual luncheon, running in our Thanksgiving Turkey Trot, or humble dining at our No Lunch Lunch.

Give generously. Even though we've recently increased our capacity by refurbishing a donated warehouse, it takes money to run it. And the food industry donations we once counted on need

to be replaced with purchases of staple foods. Every dollar you give supplies \$12 worth of food, so you know that you are truly making a difference.



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(as of November 2008

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John B. Heffernan, Heffernan & Boortz

Kimberly Howard, Action Pursuit Group

Mark Jacobi

FINANCIALS*

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Program Services: Cost of Sales Distribution of Donated Food Products Free Distribution of Commodities Program Expenses Personnel Increase (Decrease) in Net Assets * Complete audited financial statements available on request. * Second Harvest Food Bank is a 501[c]3 nonprofit organization. Our Board of Director	UNRESTRICTED SUPPORT AND REVENUE:	FY 2007	Support Services:		
Contributions 488,194 Occupancy 506,255 Donated Food Products 16,254,328 Transportation 18,675 Contributed Services 65,014 Depreciation and Amortization 65,920 Total Community Support 17,320,216 Advertising and Promotion 52,885 Special Events Revenue 1,896,242 Supplies and Printing 53,220 Costs of Direct Benefits to Donors (483,724) Allocation of Administrative Expenses 103,079 Net Special Events Revenue 1,412,518 Other 56,500 Revenue: Total Support Services 1,392,305 Participation Fees 393,186 Gain (Loss) On Disposal Of Assets 758 Increase (Decrease) in Unrestricted Net Assets (137,232) Other Income 33,299 Total Revenue 1,594,294 Permanently Restricted Support: Total Unrestricted Support and Revenue 20,327,028 Contribution Used for Endowment Fund Increase in Permanently Restricted Net Assets 196,281 EXPENSES: Program Services: Increase (Decrease) in Net Assets 59,049 **Complete audited financial statements available on request-report and Event Committee Members volunteer their time to serve the need Contributed Services 65,014 Advisory Board and Event Committee members volunteer their time to serve the need Contributed Services Services to the recommittee members volunteer their time to serve the need Contributed Services Services to the recommittee members volunteer their time to serve the need Contributed Services Services to the recommittee members volunteer their time to serve the need Contributed Services Services to the recommittee members volunteer their time to serve the need Contributed Services Services to the service of Sond Advisory Board and Event Committee members volunteer their time to serve the need Contributed Services Services to the recommittee members volunteer their time to serve the need Contributed Services Services to the recommittee members volunteer their time to serve the need Contributed Service Service Services Services to the recommittee members volunteer their time to serve the need Contributed Service Se	Community Support:		Fund-Raising	87,382	
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BOARD OF DIRECTORS

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FEEDING A Member of AMERICA